**Sales and Service Technology**

***MINOR***

**» Grade Requirements:** A grade of "C" or better in all courses used toward the minor.

**» Credit Hour Requirements:** Minimum of 15-16 credit hours.

*This program offers students who major in another field the option to obtain a minor in one of the emphasis areas in Sales and Service Technology. Course options are available for substitution or addition to the recommended courses should the student feel a need for a more specific or concentrated minor emphasis. Check with the SST Department for approval of substitute courses.*

**~~Course Requirements for Fashion Merchandising Emphasis~~**

**~~Courses Required (minimum of 15 credit hours)~~**

* ~~IDT 2010 Textiles (3)~~
* ~~SST 1503 Intro to Fashion (3)~~
* ~~SST 2703 Internet Sales and Service (3)~~
* ~~SST 2383 Retail Merchandising & Buying Methods (3)~~
* ~~SST 2443 Advertising Methods (3)~~
* ~~SST 3563 Principles of Supervision (3)~~
* ~~THEA 3243 Costume History (3)~~

**Courses for Interior Design Option**

**Selected Courses (minimum of 16 credit hours)**

* IDT 1010 Introduction to Interior Design (3)
* IDT 1020 Presentation Techniques (3)
* IDT 2020 Computer Aided Design & Drafting (3)
* IDT 2035 Design Process/Space Planning (3)
* IDT 2990 Interior Design Seminar (1-2)
* IDT 3010 Historical Interiors (3)
* IDT 3020 American & Modern Interiors (3)
* IDT 3025 Professional Practice (3)
* IDT 3030 Materials (3)
* IDT 4020 Commercial Design (3)
* DGET 1340 Architectural Drafting for Interior Design (3)

**Courses for Sales Option**

**Selected Courses (16 credit hours)**

* SST 1143 Fundamental Selling Techniques (3)
* SST 1303 Distribution Principles (3)
* ~~SST 1602 Advanced Selling Techniques (2)~~ SST 2603 Advanced Selling Techniques (3)
* SST 3103 Sales Personalities & Profiles (3)
* SST 3203 Customer Service Techniques (3)
* SST 3803 Sales Engineering Techniques (3)
* SST 3903 Sales Presentation Strategies (3)

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