

I. IE as Everyday Psychology

A. Three Explanations

- Last time we review three ways of explaining the behavior of alarm clocks or human beings:
 - Physical Explanation: Explanation of the behavior of a system by reference to what the system is made up of (physical components or biological system)
 - Design Explanation: Explanation of the behavior of a system by reference to the design or function of the system (ring at set times or survive, learn, etc.
 - Intentional Explanation: Explanation of the behavior of a system by reference to the system's mental states (want to wake us up or beliefs & desires

I. IE as Everyday Psychology B. Nature of IE Explanations

- Intentional explanations (IEs) may sound dumb, but are more popular than you think.
 - IEs are the basis for Folk Psychology -- how we account for our own and others behavior.
 - To make the argument, I need to complicate the definition of IEs a little.
 - Explanations of the behavior of the system by reference to mental states that make the system seem rational
 - Mental states: Mental verbs: Believing, knowing, hoping, wanting, desiring, imagining, feeling
 - <u>Rationality</u>: Behavior logically follows from the mental states

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C. Everyday uses of IE Explanations

- IE account of a why a person looks for a soda can under his chair, when it is on the table.
 - To make this behavior rational (as following logically from mental states) we must assume:
 - The person did not see the can on the table.
 - The person <u>thinks</u> or <u>believes</u> that the soda can is under the chair.
 - When asked, "What are you doing?" the person may say, "I'm looking for my soda can."
- While the person will never find the soda can, she is acting <u>logically</u> with respect to her mental states and so is being RATIONAL

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C. Everyday uses of IE Explanations

- Other examples...
- Explain why someone looks for keys on the desk, when they are in the drawer?
 - The person <u>falsely believes</u> that the keys are on the desk.
- Explain why someone eats a peanut butter sandwich when he's deathly allergic to peanuts?
 - He doesn't know that the sandwich has peanuts.
- Explain why someone hits himself with a stick
 - He <u>wants</u> attention and <u>believes</u> that this is the best way to get it.

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C. Everyday uses of IE Explanations

- Behavior is explained using IE by figuring out the mental states from which the behavior logically follows
 - We explain ourselves and others by choosing the mental states which allow use to say that the person is acting rationally.
 - We typically do not explain people as:
 - being influenced by the moon or other forces.
 - acting randomly or without any goals or intention
 - being stupid, crazy, or unable to control themselves.
 - We give people mental states (beliefs, desires) which make their behavior appear RATIONAL.

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C. Everyday uses of IE Explanations

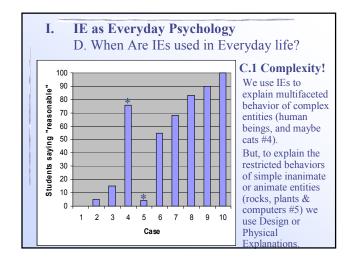
- More examples...
 - Why does a friend suddenly start avoiding you?
 The friend wants to end the friendship
 - Why does a child look sad when getting a gift?The child hoped to get a better gift
 - Why does someone eat a peanut butter sandwich when he is deathly allergic to peanuts?
 - He doesn't **know** that the sandwich has peanuts.
 - Why does someone hit himself with a stick
 - He **believes** that it will get him attention.
 - Why does a student (not) volunteer in class?
 - student wants to leave a good (avoid a bad) impression.

I. IE as Everyday Psychology

- D. When Are IEs used in Everyday life?
- Rate these explanations for reasonableness
 - 1. Alarm Clock ringing: It wants to wake you up
 - 2. Rock rolling downhill: It wants to be downhill.
 - **3. Plant growing towards the sun**: It wants sun.
 - **4.** Why does my cat never come when I call: It wants to assert its independence.
 - Chess playing computer takes your pawn: It wants to control the center of the board and knows that pawns are key.
 - **6. A newborn grasping her mom's finger**: She wants to tell her mommy that she loves her.

I. IE as Everyday Psychology

- D. When Are IEs used in Everyday life?
- Rate these explanations for reasonableness
 - 5 month-old baby crying when her diaper is wet: She knows its wet, shefeels uncomfortable, and wants it changed.
 - 8. 10 month-old baby crying when her mom leaves the room: He thinks that her mother is not coming back.
 - 9. A 30-month-old human child combing his hair with a banana: She's pretending that the banana is a comb.
 - 10. **A 18 year-old going to college for 4 years**: She knows that it will expand her horizons.



I. IE as Everyday Psychology

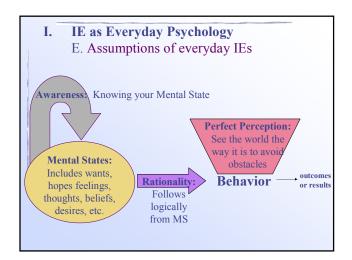
- D. When Are IEs used in Everyday life?
- C.2 Other Behavior
- IEs can be used to explain behavior even when there are other types of explanations available.
 - Why did the car not start this morning?
 - The car <u>knew</u> that I was in a rush to get to school and <u>wanted</u> to frustrate me!
 - Why did the dog scratching a door?
 - The dog wants to go outside to pee and knows that you will open it when he scratches.
 - Why did my computer crash?
 - It wants me to be late on my psychology assignment.

I. IE as Everyday Psychology

- D. When Are IEs used in Everyday life?
- There are <u>design</u> or <u>physical</u> explanations of the car's, dog's and computer's behavior
 - The car has a broken timing belt.
 - There is no assumption that cars have desires to frustrate, only that the car is mechanically impaired.
 - The dog has learned to associate a full bladder and door scratching to avoid punishment.
 - There is no assumption that dogs have wants or beliefs, only that dogs are designed to learn from experience and behave on the basis of that learning.
 - The computer programming is inoperative.
 - There is no assumption that computers have wants, only that they are designed to run according to their software.

I. IE as Everyday Psychology E. Assumptions of everyday IEs

- **1. Assumption of mental states:** Mental states are central in explanations of behavior.
- **2. Assumption of Awareness:** Mental states are private experiences immediately known to the person experiencing them.
- **3. Assumption of Rationality:** People will tend to act logically with respect to their mental states.
- **4. Assumption of Perfect Perception:** People perceive the world directly and only what is really there (so they can act rationally)!



IE as Everyday PsychologyE. Assumptions of everyday IEs

- Violating any IE assumption undermines the folk explanation of behavior.
 - Violating Perfect Perception: Johnny is taken to seeing things that are not there. Why is he crying,?
 - Violating Rationality: David is irrational. Why he is crawling on his hands and knees?
 - Violating Awareness: Susan has no idea what she thinks, feels or wants. Why is she is eating a orange?
 - Violating Mental States: Brad has no beliefs or desires. Why does he cross the street?

I. IE as Everyday Psychology F. Assignment 1

- Ask someone you know to explain their behavior or use your own explanation for why you did or did not raise your hand.
 - Describe the explanation word-for-word.
 - Identify the explanation as an intentional one.
 - Apply the four assumptions to the explanation.
 - 1. Mental states.
 - 2. Awareness.
 - 3. Rationality.
 - 4. Perfect perception.
 - Check out assignment 1 by <u>clicking here</u>